



Professional Certificate Course

Course Name African airport economics and non-aeronautical development

Delivery *Virtual Class / Online* 3 days (3 hours per day)
Onsite / Classroom 3 days (8 hours per day)

About the Course

This course provides a detailed review of the economic drivers of airports – revenues, costs, CAPEX – from an African perspective. Aeronautical revenue and the impact of economic regulation will be explored. A special focus on developing non-aeronautical revenues will be considered based on the latest trends and strategies across the globe. Case studies and applications in an African context will be studied.

Evolution in airport ownership, finance and management models will be examined in detail as well as airport cost structures and capital investments. Other themes related to the economics of airport decarbonization will be presented. Key concepts will be illustrated using standard economic tools of analysis and industry data.

Learning Objectives

Upon completion of this course, participants will be able to understand:

- The demand for airport services
- Ownership models and finance
- Nature and structure of revenues
- Determinants and structure of costs
- Non-aeronautical development strategy and trends
- Airport charges & economic regulations
- Economics of airport decarbonization

Target Audience

- Airport General Manager/ Executive Director
- Airport Finance Directors, Managers
- Airport Marketing and Commercial Managers
- Airport Operations Directors, Managers
- Airport Consultants
- Civil Aviation Authority Officials
- World Business Partners

Course Rates (Euro)

Virtual Class / Online			Onsite / Classroom		
ACI Africa Member	ACI Member	Non-Member	ACI Africa Member	ACI Member	Non-Member
300	450	600	600	900	1200

For more information or clarification, please contact ACI Africa at aci-africa@aci-africa.aero