



67th ACI Africa Board and Committee Meetings Regional Conference and Exhibition



12-18 March 2022

Mombasa, Kenya

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Hosted by



A new vision for a resilient and sustainable African airport industry

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African Airports Development Program

The Gateway for African Airports to Achieve Excellence in Safety and Security



- ✓ Help airports address their challenges with confidence
- ✓ Support airports in the certification process
- ✓ Assist airports in drafting the mandatory safety and security manuals and procedures
- ✓ Promote and enhance capacity building through high quality learning and development in different languages
- ✓ Provide expert missions on site
- ✓ Develop and promote the African expertise



Welcome from the Organizer

Dear members and friends,

Airports Council International - Africa (ACI Africa), the voice of the African airports, is resuming with its face-to-face events and is delighted to invite you to the next ACI Africa Regional Conference & Exhibition to be held from 12 to 18 March 2022 in Mombasa, the main tourist destination of Kenya, at the kind invitation of our host, Kenya Airports Authority.

This conference, under the theme: **A New Vision for a Resilient and Sustainable African Airport Industry**, will cover trendy topics, including the main challenges facing African airports in ensuring resilience, profitability and sustainability in the new normal as well as sessions on air transport viability, smart technology, commercial revenues, air cargo and air access liberalization, amongst others.

Workshops, on the important topic of environment sustainability, will be organized during this conference allowing for an enhanced interaction and exchange of best practices amongst participants. The conference will be preceded by the 67th Board Meeting and Regional Committees on 12 and 13 March 2022 and will be followed from 17 to 18 March 2022 by one free training course for ACI Africa members only under the African Airports Development Program.

Your participation and contribution at this conference will be highly appreciated. We sincerely hope to count on you as our esteemed guest.

We also wish to reassure you that all sanitary protocols in conjunction with the pandemic

will be adhered to at all times during the event.

To register to this conference and for additional information, please consult the conference website at: <http://aci-africa.net/>.

We look forward to personally welcoming you in Mombasa.

Yours Sincerely



Emanuel Chaves

Acting President
ACI Africa



Ali TOUNSI

Secretary General
ACI Africa



Welcome from the Host

Dear delegates,

Jambo!

It is indeed a great honor for us at Kenya Airports Authority (KAA) to welcome all delegates to Kenya for the 67th ACI Africa Board and Committee Meetings Regional Conference & Exhibition.

The conference provides an ideal platform for airports and other aviation stakeholders to network, share information and develop a common vision for the future of airport activities in Africa.

The ACI Africa Conference & Exhibition comes to Kenya at time when the authority is at a critical stage of re-orientation and transformation, focusing on investments in the rehabilitation and refurbishment of our airport infrastructure while emphasizing quality and customer experience at our facilities.

In 2014, KAA launched Terminal 1A, an ultra-modern terminal at the Jomo Kenyatta International Airport (JKIA) that envisioned operational efficiency, improved security and a stellar quality of service to airport users.

Currently, the authority is working to realize the modernization of JKIA's Terminal 1B, C and D. The ambitious project aims to improve the passenger airport journey by introducing a revitalized duty-free shopping and dining experience. The project will see availability of a diversified mix of products, brands and services to appeal to a larger portion of customers and providing a more unique commercial framework.

Aviation supports tourism, which accounts for about 5.1% of Kenya's Gross Domestic

Product with statistics showing a steady increase of tourists travelling through our airports at Kenya's coastal strip. To cope with this growth, we are currently undertaking major rehabilitation works on the airside pavement and airfield ground lighting systems at Moi International Airport, the main aerodrome serving the coast region and the 2nd largest airport under KAA's management.

We have invested in new and modern terminal buildings at Malindi Airport located on the coast to the North East of Mombasa and Manda Airport serving the Lamu archipelago. Plans are in place to expand Diani Airport in the South Coast to attract bigger airlines and more visitors to the touristic town of Diani.

As I conclude, the coastline North of Mombasa is a world of enthralling history and natural beauty. We sure hope that you will make time to explore the peaceful beach havens and the tourist sites in the coastal city of Mombasa.

We look forward to receiving you to magical Kenya and we wish you a fruitful and pleasant stay.



Alex Gitari
Managing Director
Kenya Airports Authority (KAA)



About the Host

Kenya is an aviation powerhouse in the region. Our geographical location gives us an advantage with respect to most international hub cities in the world. Kenya's centralized proximity to Europe, Asia, Middle East, Americas and the rest of Africa makes this a profitable aviation route. Our status as a trade and tourist regional hub also makes Kenya an attractive destination.

Established under CAP 395 of the Laws of Kenya, Kenya Airports Authority (KAA) is a state corporation mandated to develop and manage aviation infrastructure in Kenya. The authority's core business centers on:

- a) Administer, control and manage safe and secure airports;
- b) Provide rescue and firefighting equipment and services at airports;
- c) Construct, operate and maintain safe and secure airports.

KAA manages 19 airports and airstrips, including 4 international airports, 5 domestic airports and 10 airstrips, with Jomo Kenyatta International Airport being the flagship airport.

Our Vision

Travel Stress Free

Our Mission

To provide consistent and delightful travel.



67th Board and Committee meetings
& Regional Conference and Exhibition

12-18 March 2022 Mombasa - Kenya

A new vision for a resilient and sustainable African airport industry

Event Programme

Thursday 10 and Friday 11 March 2022

Moi International Airport - Mombasa

All Day

Arrival of Delegates

Day 1 : Saturday 12 March 2022

Conference Hotel - Pridelnn Paradise Beach Resort, Convention Centre and Spa

09:00 - 19:00	Delegates registration
09:00 - 10:30	ACI Africa Regional Committees meetings : * Economics * Environment & Sustainable Development * Security
10:30 - 11:00	Coffee break
11:00 - 13:00	ACI Africa Regional Committees meetings : * Economics * Environment & Sustainable Development * Security
13:00 - 14:30	Lunch
14:30 - 16:00	Workshop No. 1 <i>Generate additional airport revenues, reduce airlines costs and improve your environmental impact. Is a Win-Win-Win possible ? More and more airports ban the use of the APU during the aircraft turnaround and instead offer their own source of fixed electrical ground power (FEGP) and Pre-conditioned air (PCA). Not only does this dramatically lower pollution and reduce airline costs but it is also a source of significant additional revenues. A quantified and detailed review of available technologies and how to ensure airlines buy into the new charges. This workshop will be led by Mr. Marc Flamme of Flamme Aero Services.</i>
16:00 - 16:30	Coffee break
16:30 - 18:00	Workshop No. 1 (2nd and last part) <i>Generate additional airport revenues, reduce airlines costs and improve your environmental impact. Is a Win-Win-Win possible ?</i>
14:00 - 16:00	ACI Africa Executive Committee meeting
19:00 - 21:00	ACI Africa Board dinner (Board members only)



Event Programme

Day 2 : Sunday 13 March 2022

Conference Hotel - Pridelinn Paradise Beach Resort, Convention Centre and Spa

09h00 - 19h00	Delegates registration
09h00 - 10h30	67 th ACI Africa Board meeting ACI Africa Regional Committees meetings : <ul style="list-style-type: none">* Facilitation, Technology and Innovation* Human Resources* Safety & Technical
10h30 - 11h00	Coffee break
11h00 - 13h00	67 th ACI Africa Board meeting ACI Africa Regional Committees meetings : <ul style="list-style-type: none">* Facilitation, Technology and Innovation* Human Resources* Safety & Technical
13h00 - 14h30	Lunch
14h30 - 16h00	Workshop No. 2 <i>The roadmap to achieving net zero carbon emissions by 2050 in Africa</i> <i>This workshop will provide an understanding of what NET ZERO Carbon is and how a Road Map can facilitate achieving this. Through presentations and practical interactive sessions, participants will gain an indepth understanding of their own carbon footprint emission and will help them create their own Road Map.</i> <i>This workshop will be led by Mrs Sharon Mahony and Mrs Towani Mtonga from ENVISA.</i>
16h00 - 16h30	Coffee break
16h30 - 17h30	Workshop No. 2 (2nd and last part) The roadmap to achieving net zero carbon emissions by 2050 in Africa
19h00 - 21h00	Welcome reception and Exhibition Opening ceremony



Event Programme

Day 3 : Monday 14 March 2022

Conference Hotel - Pridelnn Paradise Beach Resort, Convention Centre and Spa

08:00 - 17:00

Delegates registration

09:00 - 10:00

Official opening and welcome

- *Mr. Ali Tounsi, Secretary General, ACI Africa*
- *Mr. Luis Felipe de Oliveira, Director General, ACI World*
- *Mr. Emanuel Chaves, President, ACI Africa*
- *Mr. Alex Gitari, Managing Director, Kenya Airports Authority, Kenya*
- *Mr. Isaac Awuondo, Chairman, Kenya Airports Authority, Kenya*
- *Hon. James W. Macharia, Cabinet Secretary, Ministry of Transport, Infrastructure, Housing, Urban Development and Public Works, Kenya*

10:00 - 10:30

Networking break (exhibition hall)

10:30 - 11:00

Keynote Speaker

- *Mr. Barry Kashambo, Regional Director, ICAO ESAP Region*

11:00 - 12:00

Session 1: Achieving a viable African air transport industry in a post-pandemic era
The COVID-19 pandemic has challenged the core foundation of our air transport industry and put to test the sheer resilience of the different stakeholders composing the industry, leading to the survival of the fittest. This session will delve into the potential strategies and actions to thrive in those testing times and lay a new base for the economic prosperity and sustainability of the air transport industry in Africa.

Moderator

- *Mr. Luis Felipe de Oliveira, Director General, ACI World, Canada*
- *Dr. (Eng) Joseph K. Njoroge, CBS, Principal Secretary, State Department of Transport, Kenya*
- *Mr. Charles Habonimana, General Manager, RAC, Rwanda*
- *Mrs Nompumelelo Mpofo, Chief Executive Officer, ACSA, South Africa*
- *Mrs Habiba Laklalech, Director General, ONDA, Morocco*

12:00 - 13:30

Lunch (exhibition hall)



Event Programme

13:30 - 14:30 *Session 2: How can the tourism industry support the air transport development in Africa?*

Tourism is a crucial driver of growth of the air transport industry in Africa. This session will bring together the key players of the air transport and tourism industries to debate on the current situation of the industry, including its strengths and weaknesses, and the opportunities to support its development.

Moderator

- *Capt. Gilbert Kibe, Director General, Kenya Civil Aviation Authority (KCAA), Kenya*
- *Hon. Najib Balala, Cabinet Secretary for Tourism & Wildlife, Kenya*
- *Mr. Emanuel Chaves, President, ACI Africa*
- *Mr. Allan Kilavuka, Group Managing Director / CEO, Kenya Airways, Kenya*
- *Mrs. Christine Mwakatobe, Acting Managing Director, Kilimanjaro International Airport, Tanzania*
- *Dr. Betty Radier, Chief Executive Officer, Kenya Tourism Board*

14:30 - 15:30 *Session 3: Smart technology in air travel in Africa, a myth or reality, post-COVID?*
It is a fact that technology and innovation has always been the way forward to provide a simplified and enjoyable experience at every stage of the passenger journey in air travel. This session will examine potential technological and innovative solutions for a new travel experience for passengers regardless of the size of the airport or the level of integration of technology in the passenger processes.

Moderator

- *Mr. Torsten Hentschel, Managing Director, TH Airport Consulting, Germany*
- *Mr. Adonis Succar, Director Business Development Airports, Africa & Middle East, SITA*
- *Mr. Mthoko Mncwabe, Chief Information Officer, ACSA, South Africa*
- *Mr. Daniel Lefebvre, Managing Director, AERCO, Republic of Congo*
- *Mr. Jason Schwabel, AME Regional Director, TSA, Kenya*
- *Mr. Tunde Oyekola, Managing Director, El-Mansur Atelier Group, Nigeria*

15:30 - 16:00 Networking break (exhibition hall)



Event Programme

16:00 - 17:00 *Session 4: The challenges and opportunities of non-aeronautical revenue generation in African airports*
Airport operating costs are continuously on the rise. It is a fact that aeronautical revenues are not enough nowadays to ensure adequate airport infrastructure and achieve good quality of services. In order not to increase taxes, airports have a natural incentive to create and develop commercial revenues. This session will examine the various commercial strategies in place at airports, innovative ideas and future trends.

Moderator

- Peter Mohn, CEO m1nd-set
- Mr. Andrew Perrier, GBDD, National Parking Company, Dubai
- Mr Sherif Toulan, CEO, International Duty Free Trading & Agencies S.A.E
- Mrs Isabel Zarza, COO for North & Central Europe, Russia and Africa , Dufry
- Mrs Yolanta Strikitsa, Managing Director, Strikitsa Consulting Ltd

19:00 - 22:00 Gala Dinner (Dress Code : smart casual or traditional)

Day 4 : Tuesday 15 March 2022

Conference Hotel - Pridelnn Paradise Beach Resort, Convention Centre and Spa

09:00 - 10:00 *Session 5: Air cargo, a bright spot in a bleak African air transport industry?*
In 2019, Africa had an impressive 10% growth in air cargo traffic, the highest in the world. During the pandemic, cargo operations have been a major saviour enabling vital transportation of medical supplies and other humanitarian aids. Air cargo continues to recover at a faster pace than passenger traffic. This session will analyse how African airports can integrate air cargo in their business model and benefit from an under-exploited source of revenue.

Moderator

- Mr. Alex Gitari, Managing Director, Kenya Airports Authority
- Ms Catrin Drawer, Associate Partner, Lufthansa Consulting, Germany
- Mr. Sanjeev Gadhia, CEO, Astral Aviation, Kenya
- Mr. Jacob Bwana, Acting General Manager Marketing and Business Development, Kenya Airports Authority
- Mr. Jean Marc Bourreau, Managing Partner, Concorde Air
- Mrs Racheal Ndegwa, Chief Executive Officer, Swissport Kenya

10:00 - 10:30 Networking break (exhibition hall)



Conference Programme

10:30 - 11:00

Keynote speaker

- *Mrs. Angeline Simana, Interim Secretary General, AFCAC*

11:00 - 12:00

Session 6: Modernizing Global Policy Frameworks on Airport Charges

Across the globe, charges that are levied by airports on users of airport infrastructure are, in many cases, subject to economic regulation. Historically, this has been based on initially well-intentioned pursuits by regulators. However, outdated global conventions hang over the airport industry that are not reflective of market realities. Inadvertently, this has been to the detriment of the traveling public and a disservice to the economic and social benefits of air transport. This session will shed light on a recent study conducted by ACI on this topic.

Type

Presentation

- *Mr. Patrick Lucas, Vice President Economics and Statistics, ACI World*

12:00 - 13:30

Lunch (exhibition hall)

13:30 - 15:30

Session 7: African Aviation Industry Group (AAIG) Aeropolitical Session How can airports contribute to an achievable and sustainable air transport liberalization in Africa?

The poor record of air transport liberalization in Africa drastically impedes connectivity and competition. In turn, the lack of competition for air routes leads to increased cost of transportation.

As a key stakeholder in Africa's aviation ecosystem, the airport industry has a natural incentive to attract and grow traffic. Increasing traffic both defrays the costs of providing vital aeronautical facilities and services to airlines and accentuates the generation of commercial revenues. Consequently, airports support the liberalization of air transport as it contributes to the growth of air transport on a sound and stable economic basis and fosters local as well as global socioeconomic development.

This plenary forum will engage key industry speakers and the audience on an insightful debate on the prominent role played and challenges faced by African airports in the aero-politico-financial system governing the air transport industry and how can we work together to develop air traffic in Africa.



Conference Programme

- Moderator**
- *Mr. Chamsou Andjorin, Coordinator, AAIG*
 - *Mr Ali Tounsi, Secretary General, ACI Africa*
 - *Mr. Abderahmane Berthé, Secretary General, AFRAA*
 - *Mrs. Adefunke Adeyemi, Regional Director, Member & External Relations Africa and Middle East, IATA*
 - *Mr. Thabani Myeza, Regional Director, CANSO Africa Region*
 - *Mr. Andrew Pacelli, Regional Director, International Strategy & Business Development, Boeing*
 - *Mr. Gad Wavomba, Sales Director, Embraer*

15:30 - 16:00 Closing

16:00 - 17:00 Networking / See-off

Day 5 : Wednesday 16 March 2022

Conference Hotel - Pridelnn Paradise Beach Resort, Convention Centre and Spa

09:00 – 16:00 Social activities

Day 6: Thursday 17 March 2022

Conference Hotel - Pridelnn Paradise Beach Resort, Convention Centre and Spa

09:00 – 16:00 ACI Africa Workshop N°3

Route Planning: Airlines and Airports Perspective

Route Planning is critical for airports and airlines, as it plays a major part in the overall organizational strategy. In these unprecedented times, Route Planning is a vital component for the recovery of the air transport sector. Learn about the best industry practices for route planning from an airport and an airline perspective. Over 2 days, this workshop, led by the top executives of the African Airlines Association (AFRAA), will equip participants with knowledge, insights, and expertise on:

- The fundamentals of the airline business.*
- Key drivers for successful route planning with practical examples.*
- Methods for evaluating routes, forecasting of costs & profitability, and planning for the future adjustments.*
- Airline commercial strategies for marketing, distribution, revenue management & pricing and interlining.*



Conference Programme

09:00 – 16:00 *v. Factors to consider for Flight Operations, Ground Operations and Line Maintenance.*

vi. How to market and launch a new route.

French interpretation will be available."

"This workshop will be led by the AFRAA team:

Mr. Abderahmane BERTHE - Secretary General of AFRAA

Mr. Gaoussou KONATE - Director Technical and Operations

Mr. Maureen KAHONGE - Senior Manager Business Development & Communications"

Day 7 : Friday 18 March 2022

Conference Hotel - PridelInn Paradise Beach Resort, Convention Centre and Spa

09:00 – 16:00

ACI Africa Workshop (2nd and last day)

Route Planning: Airlines and Airports Perspective

ACI AFRICA AIRPORT MEMBERS



Meet our Speakers

Official Opening Ceremony - Monday 14 March 2022 at 09h00



Chief Guest
Hon. James W. MACHARIA
Cabinet Secretary
Ministry of Transport, Infrastructure, Housing,
Urban Development and Public Works of Kenya



Mr. Isaac AWUONDO Chairman
Kenya Airports Authority



Mr. Emanuel CHAVES
President
ACI Africa



Mr. Alex GITARI
Managing Director
Kenya Airports Authority



Mr. Luis Felipe DE OLIVEIRA
Director General
ACI World



Mr. Ali TOUNSI
Secretary General
ACI Africa
Morocco

The Keynote Speakers



Mr. Barry Kashambo
Regional Director
ESAF Office ICAO
On Monday 14 March 2022 at 10h30



Mrs Angeline Simana
Interim Secretary General
AFCAC
On Tuesday 15 March 2022 at 10h30



Meet our Speakers

Speakers of Session 1 – Monday 14th March @ 11h00

Achieving a Viable African Air transport Industry in a Post-Pandemic Era



Moderator
Mr. Luis Felipe DE OLIVEIRA
Director General
ACI World



**Dr. (Eng) Joseph
K. NJOROGE, CBS**
Principal Secretary
State Department of Transport - Kenya



Mrs Habiba LAKLALECH
Director General
ONDA
Morocco



Mr. Charles HABONIMANA
General Manager
RAC- Rwanda



Mrs. Nompumelelo MPOFU
Chief Executive Officer
ACSA- South Africa

Speakers of Session 2 – Monday 14th March @ 13h30

How can the Tourism Industry support the Air Transport Development in Africa?



Moderator
Capt. Gilbert KIBE
Director General
Kenya Civil Aviation Authority



Hon. Najib BALALA
Cabinet Secretary
Tourism & Wildlife
Kenya



Mrs Betty RADIER
Chief Executive Officer
Kenya Tourism Board



Meet our Speakers

Speakers of Session 2 – Monday 14th March @ 13h30

How can the Tourism Industry support the Air Transport Development in Africa?



Mr. Emanuel CHAVES
President
ACI Africa



Mrs. Christine MWAKATOBÉ
Managing Director
Kilimanjaro International
Airport Tanzania



Mr. Allan Kilavuka,
Group Managing
CEO, Kenya Airways

Speakers of Session 3 – Monday 14th March @ 14h30

Smart technology in air travel in Africa, a myth or reality, post-COVID?



Moderator
Mr. Torsten HENTSCHEL
Managing Director
TH Airport Consulting
Germany



Mr. Tunde Oyekola
Managing Director
El-Mansur Atelier Group



Mr. Adonis SUCCAR
Director Business, Development Airports
Africa & Middle East
SITA



Mr. Mthoko MNCWABE
Chief Information Officer
ACSA
South Africa



Mr. Daniel LEFEBVRE
Managing Director
Aéroports du Congo
Republic of Congo



Mr. Jason SCHWABEL
Regional Director
Africa, Middle East and Central Asia
Transportation Security Administration



RETURNING TO THE SKIES WITH CONFIDENCE

SITA

As airlines and airports resume operations in a post COVID-19 world, new health and safety requirements are transforming the passenger experience.

SITA has the solutions today to accommodate these new demands. This starts with a low-touch passenger journey where mobility and biometrics automate the travel process, limiting the need to touch equipment in the airport. We help airports and airlines manage the flow of passengers and provide dynamic safety information along the journey.

SITA also helps governments by identifying high-risk passengers while managing fast changing borders.

Together these solutions help drive compliance for the industry and increase confidence for passengers.

sita.aero



Meet our Speakers

Speakers of Session 4 – Monday 14th March @ 16h00

The challenges and opportunities of non-aeronautical revenue generation in African airports



Moderator
Mr. Peter MOHN
Chief Executive Officer
M1nd-set



Mrs. Isabel ZARZA
Chief Operating Officer North
& Central Europe, Russia and Africa
Dufry



Mr. Sherif TOULAN
President
Middle East & Africa
Duty Free Association



Mrs. Yolanta STRIKITSA
Managing Director
Strikitsa Consulting Ltd



Mr. Andrew PERRIER
Group Business Development Director
National Parking Company

Speakers of Session 5 – Tuesday 15th March @ 09h00

Air cargo, a bright spot in a bleak African air transport industry?



Moderator
Mr. Alex GITARI
Managing Director
Kenya Airports Authority



Mrs. Catrin Drawer Associate Partner
Lufthansa Consulting



Mr. Jacob BWANA
Acting General Manager Marketing
and Business Development
Kenya Airports Authority



Meet our Speakers

Speakers of Session 5 – Tuesday 15th March @ 09h00

Air cargo, a bright spot in a bleak African air transport industry?



Mrs. Racheal NDEGWA
Chief Executive Officer
Swissport Kenya



Mr. Sanjeev GADHIA
Chief Executive Officer
Astral Aviation



Mr. Jean Marc BOURREAU
Managing Partner
Concorde Air

Speaker of Session 6 – Tuesday 15th March @ 13h30

Modernizing Global Policy Frameworks on Airport Charges



Mr. Patrick Lucas
Vice President Economics and Statistics
ACI World

Speakers of Session 7 – Tuesday 15th March @ 14h30

AAIG Aeropolitical Forum



Moderator
Mr. Chamsou Andjorin
Coordinator of AAIG



Mr. Abderhmane Berthé
Secretary General
AFRAA



Mr. Ali TOUNSI
Secretary General
ACI Africa
Morocco



Meet our Speakers

Speakers of Session 7 – Tuesday 15th March @ 14h30 AAG Aeropolitical Forum



Mrs. Adefunke Adeyemi
 Regional Director, Member
 & External Relations
 Africa and Middle East- IATA



Mr. Thabani Myeza
 Director Africa Affairs
 CANSO



Mr. Henry Ogoye
 Mr. Henry Ogoye
 Head of Corporate Planning
 Kenya Airports Authorit



Captain Paul Njoroge
 Director of Operations
 Kenya Airways

Workshop 1 – Saturday 12th March @ 14h30

Generate additional airport revenues, reduce airlines costs
 and improve your environmental impact. Is a Win-Win-Win possible?



Mr. Marc Flamme
 Director
 Flamme Aero Services

Workshop 2 – Sunday 13th March @ 14h30

The roadmap to achieving net zero carbon emissions by 2050 in Africa



Mrs Sharon Mahony
 Associate Sustainability and CEM Expert
 ENVISA



Mrs Sharon Mahony
 Associate Sustainability and CEM Expert
 ENVISA



2021 Training courses



AIRPORTS COUNCIL INTERNATIONAL African Airports Development Program

Meeting challenges and achieving excellence in airports operations and management

- › Classroom / onsite courses
- › Instructor-led Virtual Classes
- › Individual or group
- › Courses in English, French and Arabic
- › Courses tailored to the specific needs of airports

COURSE CALENDAR

<https://www.aci-africa.aero/training/upcoming-training/>



- › Help airports address their challenges with confidence
- › Support airports in the certification process
- › Assist airports in drafting the mandatory safety and security manuals and procedures
- › Promote and enhance capacity building through high quality learning and development in different languages
- › Provide expert missions on site
- › Develop and promote the African expertise

Consult ACI Africa website for more information: <https://www.aci-africa.aero/>
or contact us at: aci.africa@aci-africa.aero

Sponsors & Exhibitors



PLATINUM

Sponsor and Exhibitor

Kenya Airways is a leading African airline flying to 42 destinations worldwide, 35 of which are in Africa and carries over four million passengers annually. The airline has grown tremendously and is the only African member of the SkyTeam Alliance, a global network of airlines that serve over 1000 destinations between them.

Kenya Airways has made good progress in strengthening its continental business. It has invested in modernizing operations through acquisition of modern aircraft, these include the B787-8 Dreamliner and the New Generation B737-800. The on-board service is renowned and the lie-flat business class seat on the wide-body aircraft is consistently voted among the world's top 10.

Kenya Airways product portfolio includes; the cargo business - KQ Cargo, a holidays and destinations product - KQ Holidays, an International Air Transport Association (IATA) accredited aviation school - KQ Pride Centre, an aviation technology unit - Fahari Aviation, the KQ Medical Centre as well as Ground Handling services through KQ Ground Handling Agent.

As a Ground Handling Agent, Kenya Airways is certified for IATA Safety Audit for Ground Operations (ISAGO) since 2007. We offer full passenger ramp and cargo ground handling, cargo warehousing, lounge services, super VVIP and meet & assist services, end-to-End Charter handling, travel documents verification, Load control, Flight Dispatch and Flight Following services, security service, and station management at Jomo Kenyatta International Airport (NBO) and Moi International Airport (MBA).

Kenya Airways takes pride in being at the forefront of connecting Africa to the World and the World to Africa through its hub at the ultra-modern Terminal 1A at the Jomo Kenyatta International Airport in Nairobi.



Sponsors & Exhibitors



Kenya Civil Aviation Authority (KCAA) was established on 24th October 2002 by the Civil Aviation (Amendment) Act, 2002 with the primary functions towards; Regulation and oversight of Aviation Safety & Security; Economic regulation of Air Services and development of Civil Aviation; Provision of Air Navigation Services, and Training of Aviation personnel KCAA; as guided by the provisions of the convention on international civil aviation, related ICAO Standards and Recommended Practices (SARPs), the Kenya Civil Aviation Act, 2013 and the civil aviation regulations.

Mandate. To plan, develop, manage, regulate and operate a safe, economically sustainable and efficient civil aviation system in Kenya, in accordance with the provisions of the Civil Aviation Act, 2013.

PLATINUM

Sponsor and Exhibitor



The Kenya Tourism Board (KTB) is the national destination marketing agency under the Ministry of Tourism & Wildlife. It was established under the Tourism Act No.28 of 2011. The Act mandates KTB to:

- Develop, implement and co-ordinate a national
- tourism marketing strategy;
- Market Kenya at Local, National, Regional and International levels as a premier tourist destination;
- Identify tourism market needs and trends and advise tourism stakeholders accordingly;
- Perform any other functions that are ancillary to the objective and objective and purpose for which the Tourism Board is established.

Vision : The preferred destination offering diverse, memorable and authentic experiences to the discerning visitor.

Mission : To inspire the world to visit Kenya through effective positioning of the destination's experiences hile enriching the lives of Kenyans and visitors alike

GOLD

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Sponsors & Exhibitors



SITA



GOLD

Sponsor and Exhibitor

SITA is the air transport industry's IT provider, delivering solutions for airlines, airports, aircraft and governments. Our technology powers more seamless, safe and sustainable air travel.

With around 2,500 customers, SITA's solutions drive operational efficiencies at more than 1,000 airports while delivering the promise of the connected aircraft to customers of 18,000 aircraft globally. SITA also provides technology solutions that help more than 70 governments strike the balance of secure borders and seamless travel. Our communications network connects every corner of the globe and bridges 60% of the air transport community's data exchange.

In 2021, SITA became a certified CarbonNeutral® company in accordance with The CarbonNeutral Protocol – the leading global standard for carbon neutral programs. We are reducing our greenhouse gas emissions for all our operations through our UN recognized Planet+ program, while also developing solutions to help the aviation industry meet its carbon reduction objectives, including reduced fuel burn and greater operational efficiencies. In 2022, we announced our commitment to setting science-based emission reduction targets aligned to the Science Based Targets initiative Net-Zero Standard.

SITA is 100% owned by the industry and driven by its needs. It is one of the most internationally diverse companies, providing services in over 200 countries and territories.

For further information, go to www.sita.aero



JTI



GOLD

Sponsor

JTI is a leading international tobacco manufacturer who markets world-re-nowned brands such as Winston, Mevius / Mild Seven, Camel, Benson & Hedges, Silk Cut, Sobranie, Glamour and LD. With headquarters in Geneva, Switzerland, and about 26,000 employees worldwide, JTI has operations in more than 120 countries. For more information, visit www.jti.com.



Sponsors & Exhibitors



GOLD

Sponsor and Exhibitor

"About 748 Air Services

748 Air Services (K) Ltd is a reliable aviation company that provides both air charter services and scheduled services.

Through our air charter services for passenger and cargo, we cater to the humanitarian, natural resource and government sectors. Whether it is the expedient delivery of cargo to remote destinations, or comfortable and safe transportation of passengers, we pride ourselves in providing first class services in third world conditions.

Our scheduled services known as Fly 748 was initiated to provide travellers with competitive flight rates, safety and reliability.

Fly 748 offers daily flights to Mombasa, Diani, Malindi and Kisumu from Jomo Kenyatta International Airport (JKIA), Terminal 2. Fly 748 also flies daily to the Maasai Mara from Wilson Airport."



SILVER

Sponsor

Java House, commonly referred to as 'Nairobi Java', opened its first store in 1999 at Adam's Arcade in Nairobi. With the aim of introducing gourmet coffee drinking culture in Kenya, the first outlet was a coffee shop and later the brand evolved to an American diner style restaurant to its present-day status as a 3 -day part coffee-led, casual dining concept. Java House is now one of the leading coffee brands in Africa and has grown to have outlets in 14 cities across 3 countries in East Africa (Kenya, Uganda and Rwanda). It has also birthed two sister brands Planet Yoghurt, a healthy, tasty and fun frozen yoghurt store and 360 Degrees Pizza, a casual dining restaurant. "Welcome to Java. A home away from home".



Sponsors & Exhibitors



Egis has been providing independent consultancy alongside trusted design and engineering solutions to airport operators and the wider aviation community for over 50 years. As operators of 17 airports around the globe, Egis knows how to create airports that serve their communities efficiently, sustainably, and profitably.

SEGAP is a specialist African airport operator and investor bringing a true partnership approach to airport operation, offering accelerated infrastructure investment, operational best practice, and value for money PPP activities. Egis are joint shareholders in SEGAP, alongside African Infrastructure Investment Managers (AIIM), the leading infrastructure private equity fund manager in Africa.

SEGAP is the operating partner of six airports in Africa: Brazzaville, Pointe-Noire and Ollombo Airport (through operating company AERCO) and Abidjan Félix Houphouet-Boigny International Airport (AERIA). In late 2021 SEGAP became a partner of Zanzibar Airport Authority in the management of Abeid Amani Karume International Airport (and Pemba Airport).



"Siginon Group is an integrated end to end logistics and air cargo solutions provider based in Kenya, Tanzania and Uganda with over 30 years experience. At Siginon we provide supply chain solutions to our customers from the source to the final destination. We are located in Nairobi, Mombasa and Eldoret in Kenya, Dar es Salaam in Tanzania and in Kampala, Uganda.

Our logistics services comprise customs clearance, freight forwarding, warehousing, transportation, port services and air cargo handling in East Africa. At Siginon, we ably serve regional and international markets focusing on satisfying needs in East Africa and the Great Lakes region. Some of our key markets include Kenya, Uganda, Tanzania, Rwanda, Burundi, Somali, Northern DR Congo and Southern Sudan."



Sponsors & Exhibitors

FOUR
POINTS
BY SHERATON

Nairobi Airport

Four Points by Sheraton Nairobi Airport is a stylish and modern 4* hotel that is located near Jomo Kenyatta International Airport facing the Nairobi National Park. We're just a few miles from the city and the financial hub as well as many world-class organizations. We are conveniently located near major highways and offer complimentary transfers to the airport whenever required. Wake up in fresh, bright and comfortable rooms, which provide a good quality sleep and functional design elements. We have 172 guest rooms that are spread between traditional king, deluxe, suites and executive rooms. Enjoy a social dining experience, with our open-space restaurants. A 24-hour fitness center located on the rooftop and Olakira by Rio Spa.

Choose from accessible and locally relevant food options and unwind at centrally located bars that create a warm and enjoyable feel. The Marketplace, all day dining restaurant and Tazama Rooftop bar and restaurant where we have our outdoor heated swimming pool. Feel productive and inspired in collaborative environments for groups of all sizes, with multi-functional and flexible spaces for a variety of room layouts and one outdoor venue, all equipped with free Wi-Fi and full business center with the latest audio equipment.

SILVER

Sponsor



NCBA

On 6th December 2018, it was announced that NIC Bank, an institution with a rich history of retail banking; and CBA Bank, a forerunner of innovation in the banking space, would be merging to form a new bank with unmatched strength, expertise and regional reach. The new NCBA has harnessed the power of both NIC and CBA to create a bank that brings together the best of both worlds — from cutting edge mobile banking to good old-fashioned relationship management; from scalable business banking to financial services that grow as your business does; from best-in-class choice of products to investment solutions tailored to your specific needs. Our extensive branch network and friendly service mean that you are part of the most universal yet personal bank in East Africa. We still hold personal relationships at the heart of everything we do. Because we believe that truly great relationships are built on each other's success and that greatness is not some rare gift but is achieved one step at a time. We put the long-term interest of the customers and the communities first. We are the bank that will support Kenya's and the region's economic growth aspirations. Welcome to the bank that banks on your ambition. Welcome to the Bank that says "Go For It". Welcome to NCBA.

SILVER

Sponsor

Sponsors & Exhibitors



BRONZE
Sponsor

NAS is built on consistent growth and bold innovation that dates back to its formation in 1949. It pre-dates the establishment of JKIA and has the unparalleled advantage of growing with the airport. From a humble beginning operating from a wooden shack, today NAS Airport services limited boasts of a state-of-the-art world-class home of brands, notably a fully integrated inflight catering services, pristine laundry solutions, passenger comfort services, and a fully-fledged corporate catering brand – NAS Cuisine, laboratory and ship chandelling services. NAS Servair has locations in Kenya's premier airports in Nairobi, Mombasa and Kisumu.

At NAS, food safety, quality and customer satisfaction are our priorities. There is strict adherence to the Food Safety Management System with ISO 22000:2018 and halal certification and the World Food Safety guidelines for Airline Catering based on HACCP principles to manage food safety risks and prevent food contamination. We have a robust quality assurance of ingredients, online, bulk and finished products supported by our in-house ISO 17025 accredited laboratory.



BRONZE
Sponsor

Suzan Duty Free is a travel retail company currently operating duty free shops at Jomo Kenyatta International Airport in Nairobi, Kenya. Our product range includes Fragrances & Cosmetics, Confectionery, Liquor & Tobacco products, Electronics, Apparel & Accessories, and Leisure items. We distribute international brands of high standing to the 6.8 million passengers traveling through the terminals of the busiest airport in East Africa.

The group of companies, under Suzan General Trading based in Dubai, operates duty free businesses in Zimbabwe, Congo DRC, Nigeria and Kyrgyzstan, with various projects of expansion. The group has over 25 years of experience in duty free retail, both in air and sea ports and inflight, as well as local market distribution.



SEGAP & EGIS WELCOME ZANZIBAR AIRPORT AUTHORITY TO ITS GROWING COMMUNITY

AND CONTRIBUTES TO BUILD BACK A BRIGHTER FUTURE FOR AFRICAN AVIATION

Specialist African airport operator and investor SEGAP is delighted to welcome Zanzibar Airport to its growing airport community. Work has begun to improve airport performance across all areas, beginning with supporting the smooth transfer to its newly built international terminal (T3).

SEGAP airports play an important economic role for their host countries and also within their communities. They have a positive catalytic effect on local economies and are a gateway for international trade. This track record, combined with strong ethics, capabilities and a partnership approach, led the government of Zanzibar to choose SEGAP to improve air transport provision and support tourism growth.



COMMERCIAL DEVELOPMENT

- › Targeted route networks
- › Strategic planning

RISK MANAGEMENT

- › Systems & security
- › Auditing & oversight

OPERATIONAL EXCELLENCE

- › ISO 9001 certification
- › ACI accreditations



Providing expertise in key areas of airport operations, aviation and ancillary services while ensuring safety and quality of service.

www.segapairports.com



SEGAP shareholder with recognised know-how in airport operation, engineering and management, with a focus on sustainable development.

www.egis-group.com

Sponsors & Exhibitors



BRONZE
Sponsor

The Tradewinds Aviation Services is the result of the merger in 2005 of two aviation service providers, thereby consolidated over five decades of combined experience in the civil aviation industry in general, and in ground handling and logistics in particular. Our aim was to bring together the best in the industry to create a dynamic and vibrant establishment that has now become the premier indigenous aviation services company in this region. Over the last decade, we have built a formidable enterprise, serving both local and international markets, in the fields of ground handling, logistics and now offering specialised aviation-related careers training. From our operations base at Jomo Kenyatta International Airport (JKIA), Nairobi, Tradewinds has stations in Mombasa, Ukunda, Lamu, Malindi and Wajir. We are the sole ground handling provider at Ukunda, Isiolo and Kisumu International Airport, from where we also serve Eldoret International Airport. We now boast over 800 employees, making us one of the leading employers in the industry in this region. Our goal is to consolidate our success locally and to expand into the regional and international arenas.



BRONZE
Sponsor

Kenya's first International 5 star Airport Hotel at JKIA. Crowne Plaza Nairobi Airport is an upscale full-service hotel conveniently located a 3-minute drive from Jomo Kenyatta International Airport terminals. This hotel features 144 soundproof rooms all furnished with black-out curtains, iron and ironing board, smart TV, complimentary tea/coffee facilities and mineral water, and premium bedding to offer a comfortable sleep experience. Our rooms are designed to make sure that you are well-rested, energized, and ready for the day. We're ready to refuel when and where you are. At Kitchen 9 Restaurant, you can have a buffet breakfast or lunch, a late-night snack at Aroma; open 24 hours a day, or a drink at Velocity Bar. Our Rooftop Pool and Bar is a great place to unwind and soak in savannah views, or you can opt for easy in-room dining. We have 3 meeting rooms fully equipped with the latest audio-visual technology, natural light, your personal meeting box, and complimentary WIFI. Our on-site Business Centre services are also available for any needs that may arise.

After a long, productive day, get rejuvenated in our spa and 24-hour gym. Or unwind in our rooftop swimming pool as you enjoy hand-crafted cocktails. With our complimentary airport shuttle services to and from JKIA terminals, you are always assured of making it to your flight on time, every time.



Sponsors & Exhibitors



Collins Aerospace

OTHER SPONSOR

Collins Aerospace is Redefining Air Travel and charting the path to a healthier, easier, and more connected travel experience – now and into the future. Our global Airport Solutions business is part of Collins Connected Aviation Solutions business - uniquely positioned to provide revolutionary digital solutions to our aviation customers, enabling them to bring forth their vision of a fully Connected Ecosystem.

The Airports Solutions team is committed to Enabling a Connected, Seamless and Sustainable Airport as part of this connected ecosystem. Our team is made up of skilled engineers and industry experts with a proven record in integrating best-of-breed products and services into high value, end-to-end solutions. With a focus on the future, we will help our customers turn the vast amount of data generated in the airport ecosystem into usable, actionable information.

Collins Aerospace offers integrated and intelligent solutions for passenger processing, airport operations and baggage management.

Passengers, along with Airports, Airlines, and Government agencies will be provided new tools that enable them to deliver “the right information to the right user at the right time” thus improving the passenger experience, increasing operational efficiency and sustainability in the airport environment.

Dräger

Exhibitor

Dräger manufactures medical and safety technology products. In so doing, we protect, support, and save people's lives around the world in hospitals, with fire departments, emergency services, authorities, and in mining as well as industry. Founded in Lübeck in 1889, Dräger has grown into a worldwide, listed enterprise in its fifth generation as a family-run business. Dräger has more than 15,000 employees worldwide and is present in over 190 countries around the globe.

Dräger technology is used all over the world. We operate in around 50 countries with our own sales and service companies directly on location where our customers are.



rosenbauer

Exhibitor

Rosenbauer is an internationally active corporate group that is a dependable partner of the firefighting community all over the world. The company develops and produces vehicles, firefighting systems, fire & safety equipment and telematic solutions for professional, industrial and volunteer fire services, as well as installations for preventive fire protection. In more than 100 countries, Rosenbauer is the largest fire equipment provider in the world with revenues of about € 870 million and more than 3,400 employees.

Sponsors & Exhibitors



Exhibitor

Air Traffic and Navigation Services (ATNS) State-Owned Company (SOC) LIMITED

ATNS SOC Limited is responsible for air traffic control in approximately 6% of the world's airspace. Our services extend further than the familiar air traffic control service, into the provision of vitally important aeronautical information used for all flight planning purposes as well as search and rescue coordination activities and the maintenance of a reliable navigation infrastructure.

ATNS continues to serve the ATM community through the deployment of leading technologies, as well as continual improvement of safety levels. We understand that as an entity our excellence in business can only be appreciated and valued when we ensure financial, social and environmental sustainability.



Exhibitor

Who we are CANSO is the global voice of the air traffic management industry. As the industry association, we bring the world's air navigation service providers, leading industry innovators and air traffic management specialists together to share knowledge, develop best practice and shape the future for secure and seamless airspace. Together we are experts, we are innovators and we are the architects of future ATM.

What we do CANSO provides safe and efficient air navigation service provision, by:

- Maintaining an international forum for developing and exchanging ideas on current air traffic management related issues
- Developing an international network for air navigation services (ANS) experts to exchange information and promote best practice within ATC



Sponsors & Exhibitors

indra

Exhibitor

Indra is a world-leader in providing solutions in Transport, Air Traffic and Defence markets and a leading firm in Digital Transformation. In 2021, Indra achieved revenue of €3,390 million, with 52,000 employees, a local presence in 46 countries and business operations in over 140 countries.

We bring a wealth of experience in the Airport IT systems, providing solutions across airport operations: ATC-Tower, Ramp/Airfield and Terminal. Indra's Airport solutions provides modularity and scalability. These solutions are adaptable to greenfields, expansions and existing airports, and our expertise enables us to provide the Integration and Management capacity required to cover all aspects of a greenfield airport IT deployment.

Indra is fully committed to innovation by leading IT industry participation in the Horizon 2020 and SESAR European Innovation Programmes, ensuring we create value through the development of innovative services and solutions to meet our customer needs.

At the 2022 ACI Africa Conference, we would like to present you our latest innovations on the following areas: Optimising the turnaround process by means of our A-CDM/AOP Solution: InPlan; Passenger flow Solution; Multi-airports Operational Solution and Air Cargo Community Solution.

Furthermore, as the world leader in sustainability, we continue improving our environmental commitment, with solutions bringing a positive impact on sustainable mobility, energy efficiency, less polluting airports and environmental protection.

Come visit our stand: We will be happy to share our catalog of Airport Solutions and our latest success stories around the world.



Exhibitor

Magal Security Systems is a leading integrator of turnkey solutions, providing holistic physical and virtual security platforms around the world.

For over 50 years, Magal Security Systems has provided large-scale, tailor-made solutions and has developed a diverse portfolio for a variety of sectors and industries,

Including Seaports, Oil & Gas, Airports and National Borders.

Magal combines data analysis, actionable intelligence, software development, and sensor engineering with extensive experience and a strong foundation

of in-house research and development, to deliver advanced end-to-end solutions that streamline operations and ensure business continuity, operational efficiency, and safety.



Sponsors & Exhibitors



Exhibitor

The NextRoad Group, which is the result of the merger in 2017 of the two companies Vectra and Qualys-Tpi, marks the history of the road engineering sector, being the first independent private company of this size to have ever existed in France, in a field before reserved for and held by public engineering.

Following the acquisition of ACR and ControlLab, the Group now employs more than 200 people with a turnover of around 22 million euros.

It is organized around two activities: road engineering [NextRoad Engineering] whose mission is to support infrastructure managers in their process of maintenance of road, motorway, airport networks and civil engineering infrastructure on one hand, and manufacturing, selling laboratory and auscultation equipment [NextRoad Equipment] on the other.

The NextRoad Group has also developed an international business, particularly in Africa (airports and motorways) with a subsidiary in Tunisia.



Exhibitor

AMPi is a subsidiary of Marseille Provence Airport dedicated to consultancy, engineering, airport management for local expertise and personalised solutions. AMPi provides you audits of your organisation and facilities by our experts. From carrying out a simple diagnosis to deploying compliance measures, our experts apply their experience and know-how for moving forward your airport. They will carry out a diagnosis and suggest tailor-made solutions to optimise and improve your organisation and facilities. Our experts help you to find the right solution in terms of internal procedures and aerodrome manual, regulations, operations, technology... AMPi provides also training and immersive courses with a personalised programme at Marseille Provence Airport.



Sponsors & Exhibitors



RESA

Exhibitor

Avec plus de 30 ans d'expérience, plus de 1000 progiciels installés dans 61 pays, RESA est un des leaders mondiaux en matière de systèmes informatiques dédiés aux aéroports et aux compagnies aériennes.

RESA développe, commercialise et maintient une large gamme de solutions logicielles intégrées couvrant tous les besoins informatiques des aéroports : enregistrement et embarquement des passagers, traçabilité et réconciliation des bagages, suivi des passagers, portes automatiques, kiosques self-service et biométrie, gestion des vols et des ressources, facturation, statistiques et business intelligence, messagerie spécialisée, etc.

Nous retrouver <https://www.resa.aero/>



SUEZ

Exhibitor

As an industrial services and solutions company specialising in securing and recovering resources, SUEZ provides its customers (local authorities, industry and consumers) with concrete solutions to address new resource management challenges. Water, waste-based secondary materials and energy are essential for the vitality of human activities. We provide expert water optimization services in water networks, engineering, equipment, operation and maintenance. We pioneer advanced solutions through waste water recycling and seawater desalination. We ensure waste collection and disposal and promote waste recovery to generate renewable waste-based energy and secondary raw materials. We offer innovative solutions in consulting for the sustainable urban development



Sponsors & Exhibitors



Exhibitor

A global player in delivering airport performance, ADB SAFEGATE aims to be the first-choice partner to airports, airlines and Air Navigation Service Providers by delivering integrated solutions that raise efficiency, improve safety, boost environmental sustainability and reduce operational costs. With a portfolio spanning the airfield, gate, tower, services and advanced analytics, we help airports and airlines to solve operational bottlenecks to deliver industry-leading Total Airport Management, from approach to departure.

ADB SAFEGATE serves more than 2,500 airports in more than 175 countries, from the busiest and largest like Atlanta, Beijing, Heathrow, Istanbul and New Delhi to fast-growing airports across Africa and Asia.



Exhibitor

Moroccan Airports Authority is the manager of the airport infrastructure of Morocco and the Moroccan air navigation services' provider. Such as, ONDA's missions are: Planning, operation, maintenance and development of air traffic airports. The air navigation facilities management and the implementation of means for air traffic control. Processing passengers, air cargo as well as all services dedicated to users satisfaction. Linking with international organizations and airports to meet the needs of air traffic. Operation of certain projects and services that may grant to other partner's needs. High level education in civil aviation within the International Mohammed VIth Academy of Civil Aviation.





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